# WATER & WASTE MANAGEMENT

FINANCIAL TIMES SPECIAL REPORT | Tuesday January 26 2010

# Legislation is not the only route



Plastic shock: a polluted river in India that used to supply drinking water to Bangalore

## Industry is increasingly taking the initiative out of self-interest, says Sarah Murray

t times, the world's water and waste problems seem insurmountable. In developing countries, population growth and rising incomes are putting pressure on water supplies and generating more waste. The rapid growth of mega-cities is creating headaches for the companies and authorities trying to meet demand for water and manage municipal and industrial waste water.

By 2030, if no efficiency gains are made, global water requirements could exceed current accessible, reliable supply by 40 per cent, according to a study published in November by the Water Resources Group, whose members include McKinsey, the International Finance Corporation - part of the World Bank - and a consortium of companies.

Meanwhile, the Great Pacific Garbage Patch - an expanse of floating debris twice the size of Texas - is an indication that the world's waste is becoming unmanageable, with serious implications for the environment.

But while the Pacific Trash Vortex consists mainly of plastic rubbish, the world's waste also consists of less visible refuse, such as agricultural run-off and nuclear waste

Getty

awareness is also growing of the volumes of hidden water that go to make According to Waterwise, a UK non-profit organisation, it takes 2,400 litres of water on average to produce one hamburger, while a cotton T-shirt consumes about 4,100 and pair of leather shoes some 8,000 litres.

Legislation will play a role in both water efficiency and waste management. Companies already pay a high price in many places for polluting rivers and lakes. In some cities, local administrations charge fees for water and are tightening rules on how waste water is managed.

Many think more could could be introduced, grantbe done through legislation ing businesses a quota of to encourage greater efficiency in the use of water. that use more than their The case for pricing has allocation, such as agriculoften been made, with tural businesses, would many arguing that estabhave to buy extra rights lishing a fair price for water from other members of the would help secure adequate trading system. supplies for the world's poorest people and create challenging, however, as -

### Inside this issue Peasants offer lessons rebalanced, finds Mike Scott Page 4

for multinationals Some traditional farming methods can minimise environmental damage effectively and inexpensively, reports Rowenna Davis Page 2

### **Designed for success** Sustainablility should

Stephen Pritchard Page 3

In need of fine-tuning

Programmes for the

disposal of electronics

be built in, writes

products are being And if much pollution

from waste is invisible, more powerful incentives unlike emissions, which are for business to conserve it. traded virtually - water is heavy and difficult to trans-However, water pricing has proved politically sensiport over great distances. And access is closely tied to many consumer products. tive. In Bolivia, protests erupted in the city of land ownership. Cochabamba in 2000 in legal restrictions are also response to privatisation of tightening, particularly in Europe. The European the city's water supply. More recently, some have Union landfill directive, for

argued that a cap-and-trade system similar to Europe's emissions trading scheme

Water trading could prove

How green is my tally?

measures being taken by the hotel industry (below)

and checks out the

Page 4

Charles Batchelor checks in

Incentives include preserving profitability and reputation management

markets for recycling and implement large-scale composting. In addition, the Waste Electrical and Electronic Equipment (WEEE) regulations place responsibility on producers and retailers to retrieve and recycle their

www.ft.com/water-waste-2010

products at the end of their lives (see page 4). While legislation may be a catalyst for clean-ups, water rights. Companies industry will need to play an active role in conserving

When it comes to waste,

example, puts governments

under pressure to increase

water and cutting waste. In the UK, for example, business and the construction sector account for more than half of the 330m tonnes of waste produced annually, according to the UK Environment Agency.

Businesses have a variety of incentives to act on water and waste - business continuity, preservation of profitability and reputation management. For mining companies, for example, the danger is reputational, if they release toxic substances into communities.

And with industry highly dependent on water, some companies are taking the security of their supply seriously. Coca-Cola includes water scarcity among the material risks it highlights

Continued on Page 2



Some people still think waste management is environmental but not economical.

## Rubbish.

As international leaders in every stage of waste management - from collection to recycling to conversion into energy - we've proved that cleaning up the world can generate healthy profits.

We're now leaders in Spain, the UK and the US.

In environmental services, our net revenues have grown steadily from €1,709 million in 2003 to €3,633 million in 2008.

That's not rubbish.

![](_page_0_Picture_35.jpeg)

## Water & Waste Management

ing number of sectors.

Disclosure Project

## Industry |Stream of solutions for husbanding liquid assets starts to take the initiative

### **Continued from Page 1**

in its annual filing to the US Security and Exchange Commission.

Tools are available to help companies assess their water risk and implement conservation measures. The Global Environmental Management Initiative's online tool helps companies assess their dependence on water, identify potential risks, and design strategies to manage their consumption.

However, the role companies play in reducing water consumption and waste generation also extends to the way consumers use their products.

Unilever, for example, has developed more concentrated laundry detergents that require up to 20 per cent less packaging per wash. In India, its Surf Excel Quick Wash detergent saves up to two buckets of water per wash because it produces less lather and so needs less water for rinsing. The company says this offers potential water savings in India of about 14bn litres a year.

Reducing waste and increasing the recycling of water also present companies with opportunities to cut costs. The UK construction industry, for example, could cut its waste disposal costs by 40 per cent by reducing waste by 20 per cent, according to Envirowise, the UK governmentbacked consultancy

Technology will help with water use, and the first step is introducing systems to track and manage consumption. In Malta, as part of a €70m smart grid scheme being implemented by a consortium led by IBM, metering will be integrated into the network, enabling water use as well as energy to be monitored and managed more efficiently.

Water-saving technologies do not have to be costly or complex. Global Easy Water Products has developed a low-cost drip irrigation sys-

### **Resource management** details of businesses' carbon emissions, so that investors can Mike Scott considers assess their exposure to climate developments in change issues, has just launched treatment and supply

a Water Disclosure initiative to do the same thing with water. Water scarcity is a growing problem in many parts of the Despite its fundamental imporworld, says Mr Norton. "At present, however, business tance to life, water is often taken for granted, particularly as a awareness of the issues, risks business issue. Yet the availabiland opportunities is limited and

ity and quality of water is cruinvestor understanding of the cial for companies in an increasthreats and opportunities is even less developed. The United Nations forecasts Recently, the issue of water has been overshadowed by clithat by 2030 almost half the world's population will live in mate change, but the first impact areas facing water stress or on businesses of climate change may well be a decline in water water scarcity. Less than 1 per quality and availability. While cent of the world's supplies is agriculture is responsible for 70 easily accessible fresh water and "the effects of climate change, per cent of water use, the CDP increasing population, urbanisahighlights a whole range of eco-

nomic activity that will be tion, per capita demand, and pollution damage to supplies will affected, from heavy industries put even greater pressure on to high-tech areas such as these limited resources," says pharma and semiconductors. Marcus Norton of the Carbon The food and beverage sector will be one of the most affected,

The CDP, which collects but Andy Wales, head of sustainability at global brewer SAB-Miller, points out that "we do not need to see this as an alarmist story. There are solutions. If we are water-smart, we can manage the challenge in a way that will not affect growth.'

Certainly, water is a sector that investors like, attracted by its strongly-regulated nature and the breadth of opportunities.

According to a report by Marc-Olivier Buffle, analyst at SAM, the sustainable investment specialist, the development of the water market is being shaped by four big trends: explosive population growth; the need to replace infrastructure in developed countries; higher standards of water quality; and climate change, which will change rainfall patterns, cause glaciers to melt and bring other disruptions to supplies.

This situation opens up opportunities to all businesses offering products and services for the treatment, supply or use of water," says Mr Buffle.

SAM identifies four main segments of the market: distribution and management; advanced water treatment; demand-side efficiency; and water and food. The sector provides opportunities right across the value chain, says Bruce Jenkyn-Jones, investment director at Impax Asset

'Much of what you can do to cut water use is not about water, it is to do with improving farming practices'

Management, investment managers for the environmental sector. These range from metering to irrigation.

One area that is attracting interest is water recycling, which has become much more viable because of a fall in the price of the technology that filters pollutants from waste water. Few regions go to the lengths

of Singapore, which collects its waste water, treats it and re-uses it for industrial applications.

NEWater – the name given by the Singaporean Public Utilities Board to its fully recycled waste water - is pure enough to be drunk from the tap. Singapore has built a strong water treatment sector. However, elsewhere there remains widespread cultural resistance to recycled water and indeed, many coun-

tries ban the re-use of water, says Mr Jenkyn-Jones. A more palatable, but much more energy-intensive, solution is desalination, which is attracting a lot of attention in the Middle East. Desalinated water supply was 9.8bn cubic meters in 2000 and is set to reach 54bn cu m by 2020, according to Lux Research. Companies looking to exploit the demand include Modern Water, which has commissioned a plant in the Gulf state of Oman, while a start-up company called Subsea Infrastructure is developing a floating

desalination plant.

Another promising area is information about usage, which furnishes some of the simplest solutions for managing water resources, Lux says. Water information technology is a \$530m market, but is set to grow, the group says, providing opportunities for companies such as Derceto, which offers technology for reducing energy usage.

When SABMiller analysed its water usage, it discovered that the biggest proportion went on growing the crops used in its beer, so it focuses on lower tech solutions such as working with farmers to improve water use. "Much of what you can do to cut water use is not about water at all, it is to do with improving farming practices.'

In Africa, it is increasing its use of indigenous crops, cassava and sorghum, as feedstocks for its beers, because they are more robust than barley. "When you take a water lens to your value chain, you find opportunities that you would not have otherwise considered," says Mr Wales.

# Traditional remedies are back in vogue

**Pharmaceuticals** 

The industry is returning to its roots, reports Andrew Jack

India's Andhra When Pradesh region suffered a drought in the middle of the decade, GlaxoSmithKline came up with an unusual form of help. It filled the tankers that deliver milk to its Rajahmundry factory to new products by the end of help make Horlicks with clean, recycled water, and kilograms by 2015. That sent them back to the strug- involves changing the gling local villages for chemical approaches used drinking and irrigation.

eral operated by the com- wasteful stop-and-start propany in drought-prone areas, including Australia. They have been at the forefront of the UK-based pharmaceutical group's efforts to recycle water as part of a broader strategy to reduce waste of all sorts. GSK, which has set the global objective of cutting waste water in its manufacturing operations by 3 per cent a year, had already introduced systems at the Indian facility to reduce the volume of water used in production, and to recycle the amounts consumed. It cleans the water – producing methane then used for cooking in its staff canteen – and combines it with collected rainwater to irrigate gardens that grow food for its employees. Similar initiatives are taking place across the pharmaceutical sector, as it faces the twin pressures of good corporate citizenship and improved efficiency. "It was the idea of sustainability that drove the idea," says Jim Hagan, GSK's vice-president for environmental health and safety. "You improve the environment and cut costs." Marc Jones, vice-president of global operations at AstraZeneca, says manufacturing was for years the "fat and happy" part of the industry. With production such a tiny proportion of the cost of researching, developing and marketing medicines, it was long neglected. Ensuring constant, high-quality product was all that mattered. Now, efforts to boost savings have reached into the factories too. AstraZeneca, like a number of its peers, has spent considerable effort ensuring newer medicines are produced more efficiently, using fewer steps requiring less energy and raw materials. "Our supply processes are a hidden gem," says Mr Jones. Novo Nordisk of Denmark, which drew up its first environmental policy a quarter of a century ago, issues regular progress reports, which show carbon dioxide emissions as a proportion of sales have fallen by two-fifths in the past five years, and overall waste has reduced even further. More efficient use of ingredients is central to cutting waste. Medicines used to be made from plants, but a shift took place from the middle of the last century

to more intensive resourceconsuming synthetic chemical production.

Mr Hagan at GSK says there is significantly less waste in the production of drugs than of industrial chemicals. Nonetheless, the complex, multi-step processes required mean that 100 kilograms of waste materials are typically generated for a single kilogram

of final medicinal product. His company has set targets to cut that level to less than 50 kilograms on its next year, and as low as 30 and modifying processes -The plant is one of sev- notably switching from

tem for farmers in India that generates water savings of up to 50 per cent while increasing yields by 30 to 70 per cent.

New technologies are helping cities replace failing water infrastructure. Piping systems allow polymerbased materials to be inserted into old pipes to repair faults and reduce leaks without having to dig up and lay new pipes.

When it comes to managing waste water, new sys-tems are emerging, such as Advanced Immobilised Cell Reactor technology, which uses a system based on the immobilisation of bacteria, reducing the power and land area needed for conventional waste water treatment systems.

And companies have realised that much can be achieved by re-examining their products at the development stage. By designing items that can be more easily picked apart and that use fewer different materials in their construction, companies can increase the recyclable content of what they produce, cutting waste and generating cost-savings by being able to re-use parts and materials (see page 3).

However, much remains to be done. In the UK alone, businesses are failing to make collective savings of up to £10m a day through water efficiency, according to Envirowise, which has found that two-thirds of UK businesses do not measure or monitor their water use and 85 per cent have set no reduction targets.

Moreover, market mechanisms alone may not be sufficient to tackle the rising volumes of global waste. Prices achieved by recycled rubbish tend to mirror those of original commodities such as plastic and metal, so any fall in prices for those materials makes recycling less profitable too.

However, failing to act will not only accelerate environmental degradation but also - particularly as regards water - lead to vastly increased costs

According to the Water Resources Group report, if demand and supply measures are implemented, the costs of meeting projected demand in 2030 will be \$50bn-\$60bn, compared with \$200bn if only traditional supply-side measures are taken - double what is now spent on water provision.

![](_page_1_Picture_47.jpeg)

# Multinationals are learning lessons from peasant farmers

## Agriculture

Big companies are rethinking their techniques, says **Rowenna Davis** 

osephine

many

stop to water run-off.

such practices.

ing ecosystems.

While

## Contributors

**Andrew Jack** Pharmaceuticals Correspondent

Charles Batchelor Jane Bird Rowenna Davis Sarah Murray **Stephen Pritchard** Mike Scott FT Contributors

**Patrick Stiles** Commissioning Editor

### **Steven Bird** Designer

Andy Mears Picture Editor

For advertising details, contact: Liam Sweeney

Phone +44 020 7873 4148 Fax +44 020 7873 4006 liam.sweeney@ft.com or your usual representative

SABMiller has agreed to Kavita farms the slopes just replace its toxic pesticides outside the town of with metarhizium anisop-Kola, about 40 miles *liae*, a fungus that attacks south-east of Nairobi, the the notorious froghopper Kenyan capital. Her plot that plagues sugar cane might be only a few acres, plantations. This fungus but her environmental crekills the pests, without dentials outstrip those of harming ecosystems. many agribusiness giants. Other solutions include

large precision farming - a techmonocrop fields leach pestinique used to give crops cides, chemical fertilisers exactly the right amount of and topsoil into local water water and fertiliser and no supplies, her neat terraces more - and to invest in keep nutrients efficiently in weather forecasting systheir place. Organic fertitems, to insure that agriculliser from her goats pretural treatments are applied vents chemical contaminawhen the chance of run-off from rainfall is lowest. tion; extensive cover crop-

ping prevents soil erosion; Meanwhile, cover and and her border plants put a border cropping - as used by Ms Kavita in Kenya -Big names in global agriare being introduced in the business, increasingly anxcompany's plantations in ious about global water sup-Latin America. Traditional plies, have recently started commonsense approaches paying more attention to to reducing agricultural pollution, it seems, are prevail-SABMiller, one of the ing over gimmicks and world's biggest brewers and gadgetry.

owner of such brands as Sasha Koo-Oshima, water Grolsch and Pilsner quality and environment Urquell, has formed a partofficer at the Food and nership with the worldwide Agricultural Organisation fund for nature (WWF), of the United Nations (FAO) focusing on traditional believes that many multinaways of reducing run-off. tional agricultural compa-The partnership's first nies can learn lessons from project aims to clean up the traditional practices.

She points out: "Big agricompany's sugar cane production in Honduras. Runcultural models are often off from fields finds its way misapplied in developing into rivers, contaminating countries, where they may water supplies and damagresult in huge landscape changes run-off. and In Honduras, the Meso-Smaller traditional systems American Reef (MAR) is often make agricultural and particularly vulnerable to environmental policy sit such pollution. Eutrophicabetter together.

tion – the process by which The problem with some leaching fertiliser causes more traditional agriculincreased plant growth in tural methods is that they work out more expensive. rivers, starving water wildlife of vital oxygen supplies Mixed cropping may pre-– also occurs in the region. vent topsoil loss, but it

makes the mechanised ploughing - on which modern agriculture depends very difficult. Biological pest management may be an option, but is unlikely to work better than chemical alternatives in every case. Leaving strips of land fallow may prevent ecological damage, but cuts output. One study, from the UK Environment Agency, estimated that leaving three

metre fallow strips between rows of crops reduces production between 2 and 6 per cent. In such a context, agricul-

tural businesses may choose to continue passing costs on to others, and mov-

The problem with more traditional agricultural methods is that they work out

more expensive

ing when the problem starts to affect production. Such problems help explain why the private sector is so reluctant to change.

However, there are cases of companies reducing pollution out of self-interest. Vittel, the drinks company, pays French farmers \$250 (£150) for every hectare that reduces contaminated runoff into its water supplies for example. Unfortunately, they remain rare.

Even SABMiller, seen as a "leader in water sustainability" by the World Water Council is working with the WWF in only six of the 31 countries in which it does business.

Other companies noted for their good work on water scarcity had almost no information to offer on the subject of water quality. For instance, Nestlé said it was the business of its subcontractors.

According to the FAO, more hopeful results are seen when companies have an opportunity to profit from their environmental activities.

In Scandinavia, the shellfish industry is feeding mussels and clams on the algae that result from agri-

cultural run-off. This is not just an efficient way of doing business; it also prevents eutrophication.

In the Netherlands, a new accounting system for nitrates has given farmers the tools they need to use fertilisers more efficiently, saving them money on input costs.

In the US, a new "safe salmon" certification has become available for farmers who reduce their runoff, allowing them to charge premium prices for their produce.

Robin Farrington, Water Policy Adviser at the WWF, says the private sector is set to do more to tackle agricultural pollution.

"Increasing water scarcity will give companies the incentives they need to call for greater regulation, not just on their own sites, but across the board," he says. He adds: "It is important that businesses do what they can on their individual sites, but without action to improve the governance of the wider basin, they'll still be exposed to water-related risks.

duction in small batches to continuous manufacturing.

The company says it imposes similar demands on its contract manufacturers, auditing their environmental controls alongside health and safety, risk management and human rights issues.

The launch of biological medicines, and the broader use of processes such as fermentation even for smaller molecule, chemically-based drugs, is tilting the balance to more sustainable forms of production.

'Adopting fermentation techniques can cut waste by 90 per cent and halve costs

Stefan Doboczky, president of anti-infectives at DSM, the Dutch manufacturer that provides the active ingredients for many pharmaceuticals, says that since the start of the decade his company has switched three-quarters of products to "white biotechnology".

Of China, he says: "The waste is humungous, with solvents ending up in the air or water. I have seen rivers that don't look as though they carry water any more.'

By moving from organic chemical production that requires large quantities of solvents to fermentation techniques, he reckons waste can be cut by 90 per cent, and costs halved.

Difficulties include delays by regulators in authorising new approaches to manufacturing products. Mr Doboczky says this means some countries with less well established controls such as China may be able to leapfrog EU and US authorities approving greener bv

approaches more swiftly. But while the "middle" of the production process controlled by the pharmaceutical groups may be making progress, the "ends" lag behind.

GSK concedes it has yet to impose its own targets on suppliers of raw and intermediate materials. And judging by the hefty packaging of its products, such as the weight-loss drug Alli, there is scope for considerable slimming.

## Water & Waste Management

Airblade dryer team takes a long-term view

Dyson, the British manufacturer of domestic

The Airblade, the company's revolutionary

appliances, is known for reinventing the

simple vacuum cleaner. Its machines work

without a bag, so as not to lose suction,

and put much of their innards on display, turning the workings into a design feature.

hand dryer, was an accidental spin-off. In

concept of an "air knife" - a thin, powerful

blade of air - for use in another project.

The design team realised it could provide

an alternative to inefficient, and sometimes

not very hygienic, conventional hand driers

Much of the appeal of the Airblade, apart

from being effective in drying hands, lies in

calculates the Airblade uses up to 80 per cent less energy than conventional,

warm-air hand dryers. But a product that

designed so it can be made in an efficient,

The design had to meet a number of

hygienic in use in the public washroom

environment. This meant designing the

It had to be robust, as equipment in public places can be subject to rough

treatment, and even abuse. The Airblade

for the same reasons, and also had to

to be designed for a long working life.

of die-cast aluminium, because of its

durability, and the fact that the metal is

easy to recycle. The Airblade 01 model is

now made from the material, but the design

team calculated that a plastic model could

needed to be easy to maintain and repair,

accommodate Dyson's own digital motor.

This motor was developed to last twice as

long as a conventional, brushed motor. As a

result, the rest of the Airblade also needed

Originally, Dyson's designers intended to

make the main casing for the Airblade out

casing with as few seams as possible.

criteria, according to John Churchill, senior

design manager on the project. It had to be

its low running costs. The company

sells at least partially because of its

environmental credentials has to be

and environmentally friendly, way.

in public or office washrooms.

2002, engineers had come up with the

# Let sustainability in at the ground floor

## Design

Products should be devised so as to cut waste, reports **Stephen Pritchard** 

arveying a product that is environmentally friendly wins plaudits. Designing one in such a way that its manufacture minimises environmental impact often goes unnoticed.

According to AMR Research, which specialises in manufacturing and the supply chain, more than 70 per cent of a product's cost is committed at the design phase. So it is worth designing a product so it can be made efficiently.

Designing to reduce waste should be an inherent part of good business practice, and go hand-in-hand with lean manufacturing, which sets out to ensure that businesses only use the minimum of materials and energy to produce an item. But the trend to outsourc-

ing and global manufacturing can undermine this: stories abound of companies that moved manufacturing to lower cost markets, including south-east Asia and China, only to find that inadequate quality control and manufacturing techniques led to large quantities of substandard products or sharp rises in waste. Sometimes these short-

owner audited the supplier, the supplier because accepted more waste, and re-manufacturing, as an acceptable cost of doing business.

Quality control and environmental standards have improved over the past few years especially in low-cost manufacturing centres, and western companies have become more proactive in ensuring that their ethical and environmental standards are observed by contractors and sub-contractors

easier for manufacturers to materials, but the machines monitor how their materi- offer strength, durability

![](_page_2_Picture_12.jpeg)

environmental impact leads

such as glues, solvents and packaging. This can bring dual benehave moved to water-based fits. With materials that are adhesives because they less damaging, the product is easier to break down at

the end of its life. James Dyson, the UK their designs more efficient designer, (see case study on the Dyson Airblade), for example, strongly believes that good design and environmental responsibility go hand in hand, and should product is not

help determine how a prodenough, if uct looks and works. "We design our machines making it harms Better supply chain tech- to minimise their size and nologies have also made it weight, so we use fewer the environment

berland, the clothing and to label products, explaining the environmental footwear manufacturers, impact of ingredients.

"A significant part of the mean greener manufacture benefit of measuring the and a greener end-product. environmental impact of a Businesses that make manufacturing process is that it helps focus minds on should see environmental where resources are being benefits. Focusing on the consumed," says Mike Barber, partner for corporate responsibility services at Offering a greener Deloitte, the professional services firm. "It identifies areas where process improvement may have a significant benefit.

Some of these changes -such as switching to waterbased glues - do mean radical departures from conven-

anced against functionality, durability and consumer appeal.

There is always a tradeoff," says Mitti Storckovius, sustainability director for the devices division of Nokia, the Finnish mobile telephony group. "We are very strict about

product quality. So, for example, with bioplastics [plastics based on organic materials that bio-degrade]

strict testing that it performs as well. If it is not as high quality, the customer is disappointed, and it hurts our brand."

Reducing packaging can make significant savings in a product's lifetime carbon footprint. Nokia has significantly reduced the size of its packaging, especially for its high volume, lower-end phones. This saves both costs and materials, but the

changes have to be bal- we have to ensure with new packaging was not immediately popular, Ms Storckovius admits.

Sony, the Japanese electronics group, has developed a technique for recycling old CDs into polycarbonate product casings, and has programmes to reduce energy and water use and gas emissions at its sites.

But sometimes, it is small commonsense steps rather than big changes that bring the most practical benefits. tal impact.

be developed for less demanding environments, despite plastics' poor environmental reputation.

"Not all bathrooms need the same level of robustness, and not everyone was as tough on the Airblade as we expected," says Mr Churchill. "So to make it more efficient, as aluminium is energy-intensive to process, we turned to plastic. We have good knowledge of plastics from our vacuum cleaners. We didn't want a cheap plastic that breaks, so we used PC-ABS. That material makes a casing for the Airblade that is OK for an office environment, and which doesn't use the high amount of energy required to produce the aluminium version.

Another consideration, and one that is not always to the fore in product design, is where the Airblade could be made. Dyson makes its motors in Singapore, so to reduce transport costs and carbon dioxide emissions, the Airblade is made in Malaysia.

"We could make the motors more cheaply elsewhere, but the trade-off is not worth it," says Mr Churchill. "They are assembled in a clean room, more like a lab than a production line. We don't want to compromise by using a cheaper and dirtier location.

Perhaps surprisingly for a "green" product, recycled materials and end-of-life recycling were not top priorities. The company would not use a recycled material, in order to appear "green", if the result was a less effective product. At the same time, efficient and environmentally responsible manufacturing should go hand-in-hand on a well-designed product.

"We do measure the amount of plastic used in the product, and in its bill of materials," Mr Churchill says. "Recycling is considered, but in the design hierarchy, making the Airblade last as long as possible and making it efficient, is more important than making it easy to take apart."

### **Stephen Pritchard**

For example, Sony now ships its TVs without their stands attached, for the buyer to assemble at home. This approach means 215, rather than 100, 50-inch TVs

can fit on a truck. As Deloitte's, Mike Barber points out: "If you have a good handle on the true cost of manufacture, including energy and wastage, vou do not need separately to account for environmen-

als and components are made.

But companies have also come to realise that making a greener product is not enough if the manufacturronment. The focus is turnting energy use, and using new materials." less harmful materials,

and ease of use," he says. "Slimmer components also require fewer materials and less energy in the manufacturing process. ing process harms the envi- using recycled materials the cost of materials, and ing to reducing waste, cut- sume as much energy as

to cheaper or more efficient manufacturing techniques. Green design and production, design is not just about makes it possible to reduce which in some cases con- cut down consumables and waste. According to AMR, Wal-

In the US, Nike and Tim- Mart is asking its suppliers ronmental impact. But

tional manufacturing techniques and materials.

The mobile phone indus-A close liaison between try is rapidly adopting new materials to reduce the environmental impact of its products. With more than 3bn devices in use worldwide, even small changes will have a significant envi-

WHAT DOES...

**Senegal have in common** with the USA?

**Canada with Australia** and the UK?

## **Or Italy, France and** Algeria, with Albania, **Uganda and Uruguay?**

![](_page_2_Picture_50.jpeg)

They are all taking their commitment to fight climate change down to the local level.

![](_page_2_Picture_52.jpeg)

ACTION BY REGIONAL AND LOCAL INSTITUTIONS CAN INFLUENCE UP TO 80 PERCENT OF THE WORLD'S GREENHOUSE GAS EMISSIONS.

To safeguard our planet, the United Nations Development Programme is working with local authorities to:

- · Help cities and communities adapt to climate change and address future challenges
- Attract private investment to low-carbon, sustainable economies
- Mobilize and access climate finance
- Connect decision-makers and share knowledge within and across regions

Learn more about what regions are doing and how you can join the effort to combat climate change visit: www.undp.org/sealthedeal

![](_page_2_Picture_60.jpeg)

## Legislation

## Charles Batchelor on progress in national and regional regulations

It would be easy to imagine that legislation to govern the treatment of water and the handling of waste was of recent vintage. Governments have been prolific in recent decades, creating and refining the regulations required to keep their citizens safe and, more recently, save the planet.

Yet concern for such matters precedes by millennia the arrival of the industrial society and the growth of large cities. More than 2,500 years ago, officials in Athens opened a municipal landfill site and decreed that waste should be carried at least a mile from the city gates

German cities in the Middle Ages required wagons bringing in produce dealt with mostly by the to take out waste when they left, while in 1515 Shakespeare's father was fined for "depositing filth in a public street".

Local authorities around the world still play an important role in devising by-laws and implementing legislation to manage water and waste, although the main responsibility has moved to national and supra-national bodies such as the European Union.

Regulation of waste in much of Europe is driven by the EU's Waste Framework Directive of 1975, revised in 2008. This sets a target for member states to recycle and re-use 50 per cent of household waste by 2020.

This directive created a five-tier hierarchy for dealing with waste, explains Mike Webster of Waste Watch, a UK environmental charity. It requires waste management to start with preventing or minimising waste – such as packaging – in the first place; re-using or refurbishing goods; recycling materials such as scrap metal; recovering energy from incineration; and, finally, disposing of what is left

Water, meanwhile, is covered by the Water Framework Directive of 2000, which requires governments to identify the river basins in their territory and produce management plans that provide pricing incentives to ensure water is used efficiently. However, these policies, which should have been in place at the start of this year, may prove difficult to implement in some southern European states with extensive irrigated agriculture.

The US is not without its federal regulation. The Environmental Protection Agency (EPA) was called into being by the Nixon administration in 1970, while a cornerstone law governing the disposal of solid and hazardous waste, the Resource Conservation and Recovery Act, dates from 1976.

However, the individual states have often made the running and some-

'In the US, legislation is individual states not by the federal government'

times even challenged the EPA to do better. In 2005, nine states sued the agency for being too easy on mercury emissions from power plants and several brought in their own controls.

"In the US, legislation is dealt with mostly by the individual states not by the federal government," says Jacques Labre, vice-president for institutional relations at Suez Environnement, a French environmental management company active in many countries.

"California is very active," he continues. "In the US, there is still a big proportion of solid waste that goes to landfill. Incineration is only done in the densely urbanised parts of the country. Western Europe is ahead."

Australia is closer to European practice than to the US, with a high level of environmental awareness. In November, Australian state governments agreed a national waste policy to cover the period to 2020.

Legislation by governments and cross-border agencies such as the European Commission is one approach to dealing with waste and water. Another often more widereaching mechanism is the international convention, which can be agreed by states around the world. One such is the Basel Convention on the Control of Transboundary Movements of Hazardous Wastes and their Disposal, which took effect in 1992. Trade in hazardous waste had grown steeply in the two previous decades, driven - perversely - by

The first comprehensive approach

to this issue was adopted in 1992, but

waste generation has continued to

increase. Actions to be taken include

waste avoidance, reduction of landfill

and three-yearly reviews of progress.

China has been progressing fast in

terms of awareness of waste and

water management, driven in part by

recent incidents of river pollution and

serious declines in air quality in large

cities. Water quality was so poor in

China's 28 largest lakes that almost 40

per cent was rated level 6, the lowest

ranking and unfit even for farm irri-

gation, according to a recent survey.

tighter environmental controls in developed countries, the globalisation of shipping and a desperate search for revenues by poorer countries.

The convention was prompted by scandals during the 1980s, including the dumping of incinerator ash from Philadelphia on a Haitian beach and the shipping of 8,000 barrels of hazardous waste from Italy to Nigeria. Similar incidents still occur, but are less frequent than before the convention. It has been bolstered by a number of supporting treaties.

International conventions can help achieve global consensus on how to deal with the issues thrown up by the need to manage waste and water.

But in recent years most progress has been achieved by regulation at a national and regional level. This may not always look tidy, but it reflects local priorities and differing stages of economic development.

![](_page_2_Picture_82.jpeg)

## Water & Waste Management

# Disposal programmes are in need of some fine-tuning

## Electronics

## Recycling schemes are being refined, writes Mike Scott

One obvious sign of "progress' in the past 30 years is the increase in the amount of consumer electronics in the house of today compared with its 1979 counterpart.

As well as multiple television sets, DVD players, a microwave, tumble dryers and fridgefreezer, today's home will have a range of MP3 players, a desktop computer, maybe a laptop, computer games console, broadband connection and a digital video recorder.

Disposing of all these gadgets, thrown out by businesses as it going to landfill or sent abroad.

becomes obsolete, is becoming an increasing problem. The United Nations estimates that up to 50m tonnes of electronic goods are discarded globally each year, while in Europe "e-waste" is increasing at 3-5 per cent a year – three times faster than the total waste stream.

The EU's WEEE (Waste from Electrical and Electronic Equipment) directive aims to ensure that the waste created by consumers buying 9.3m tonnes of electrical gadgets a year does

not end up in landfill. WEEE was a groundbreaking law but it had a troubled development. Agreed in 2004, the directive was subject to long delays in its introduction in many member states and the European Commission said in 2008 that only a third of e-waste was being treated in line with as well as the IT equipment the legislation, with the rest tion targets equal to 65 per cent

EU countries to ensure that 4kg of e-waste per person was collected each year, has been heavily criticised and poorly implemented. The focus on weight has meant that collectors have not concentrated on collecting energy-saving light bulbs, for example, but on bulky, heavy items such as washing

machines and refrigerators that are more difficult to transport and have little value. Another problem is that the 4kg requirement is the same for all EU countries, even though for some newer entrants it is close to 100 per cent of the e-waste they produce, while for some of the older member states

it is about one-fifth of the total. The European Commission is revising the directive, and wants to introduce new collecof the average weight of goods

The directive, which called for placed on the market over the previous two years.

'We have a [new] target that is much more ambitious and reflective of a member state's circumstances," says the Commission. It also wants to increase the responsibility of

Just 18 per cent of computers and TVs were recycled in the US in 2007 - and only one in 10 cell phones

producers to collect the waste. This will be unworkable, says Dr Kirstie McIntyre, of Hewlett-Packard's EMEA Environmental Compliance department, because so much e-waste is illegally disposed of outside the producer compliance system.

E-waste is not just a European Union problem, of course. Similar regulations are in place in Japan, while China and Korea are among countries looking at introducing their own regulations. A number of US states also have "producer take back" laws. However, just 18 per cent of computers and TVs were recycled in the US in 2007 – and

only one in 10 cell phones. Globally, the Basel Convention seeks to minimise the movement of waste across international borders. Under the Convention, the export of hazardous waste from rich countries to poor ones is illegal, unless the receiving government has given explicit consent, says Charlotte Steel, of Impax, an investment company. However, it can easily be circumvented by relabelling e-waste as secondhand goods.

E-waste is becoming a prob-

lem in African and Asian coun- African project has shown that tries, where it is sent for recycling

Electronic equipment contains a significant amount of heavy metals that can contaminate groundwater, impair air quality and cause health problems if not dealt with properly.

HP, which collected 1.5m products last year in the EMEA region, has been working on a project in South Africa, looking at ways communities can handle e-waste safely and create employment at the same time. "We have no control over how this waste ends up in Africa, but it is not good for our products to be dumped in other countries,' says Ms McIntyre of HP. "However, there is a demand for e-waste in places such as South Africa and Ghana, Morocco because the raw materials can be used.'

She says the company's South

per cent in 2008. Northern

Foods cut the number of

being sold by 75 per cent by

redesigning packaging so

pallets can be stacked more

"Waste won't get to zero

because there'll always be

bones, tea bags, banana

'The model of large

pizzas

efficiently.

damaged before

with proper training, e-waste recycling can provide good jobs and protect the environment. Some of the company's products, such as printer cartridges, are made entirely from recycled plastic, she says. "Waste will become more important, as commodity prices go up and up."

IBM, which has been recycling e-waste since 1989, says early action on e-waste has created business opportunities. In 2003, it became the first company to have collected more than 1bn lbs of e-waste, says Wayne Balta, vice-president, corporate environmental affairs and product safety. It has a target of sending no more than 3 per cent by weight of its waste to landfill or incineration.

'If you anticipate regulation, you have opportunities instead of having to react," says Mr Balta.

# Leftovers offer hope to hungry

## Food

There is already enough to feed the world in 2050, reports Jane Bird

hose filling their supermarket trolleys for the weekly shop or buying their groceries online are unlikely to ponder how much of their purchases may end up thrown away.

In the US, it could be up to 40 per cent, or 1,400 kilocalories a day for each American, according to research just published by the National Institute of Diabetes and Digestive and Diseases, Kidnev in Bethseda, Maryland,

In the UK. 8.3m tonnes of

each year, of which 5.3m could have been consumed. according to Wrap (Waste & Resources Action Programme), a government funded initiative.

at least £12bn, or £480 for each household, and £680 for families with children.

Food waste is so widespread that experts believe if it could be eliminated can go in a crumble or be there is already enough to feed the expected world population of 9bn in 2050. Moreover, there would be huge environmental advantages: a saving of 20m tonnes of carbon dioxide a

lent of taking one in four cars off the road. The main reasons house-

food and drink are wasted we let food go off (£6.7bn a year). Much of this is due to lifestyle change, says Richard Swannell, Wrap's director for retail and organics. "You plan a midweek lasagne, then get asked out, The cost of this waste is or the children have a party

and you forget to put the mince in the freezer.' We have also got out of the habit of using leftovers, he says. "A shrivelled apple

used to make a smoothie; the remains of a Sunday joint can make sandwiches or shepherd's pie.' "Sell by", "best before"

and "use by" dates add to the problem. There is year in the UK, the equiva- confusion between safety and quality, which means that safe food, which may not be of the best quality, is

holds throw away food is thrown away, says Frances because we cook or prepare Buckingham, manager at too much (£4.8bn a year) or Sustainability UK, a consul-

![](_page_3_Picture_43.jpeg)

Sell-out: best before and use by labels can cause confusion and lead to safe food being thrown away

tancy. She says: "People rely too much on the labels without using their commonsense," adding that, while supermarkets are convenient, "the model of large weekly shops has an same. element of wastage built

into it" The issue is being taken seriously by food producers, retailers and government. "Buy one, get one free" offers are gradually being

replaced with a variety of "half price", "buy one, get one free later", and multibuy deals that combine different items rather than just offering more of the

Supermarkets are starting to print storage information on packaging, for example pointing out that apples keep longer in the fridge and cucumbers can last an ers are incentivised to miniextra two weeks if kept in their plastic wrapping.

Packaging is also being used to prolong product life.

markets, many of which have committed themselves to stop sending waste to landfill by 2015.

It is inefficient to throw away food that could be sold, says Jack Cunningham, environmental affairs manager at J Sainsbury, which produces 56,000 tonnes of instore food waste a year. "Our store managmise waste, and we cut prices as food nears its use Weekly Shops

by date. Like many retailers, has an element M&S has replaced the plas- Sainsbury gives to charities of Wastage tic tray in which beef joints unsold food that is within built into it' were sold with a 'skin pack' its use-by date. It also

cent in 2002 to less than 3 Switzerland and Germany are advanced in their use of anaerobic digesters.

The ideal approach seems to be weekly collections of food waste only. This can be processed cost-effectively in anaerobic digesters whereas a mixture of food and garden waste collected fortnightly is less efficient, says Dr Swannell. This approach creates methane in a form that can be used to generate energy or be injected into the gas grid.

At present, 66 local authorities in the UK collect food waste separately (15 per cent) and a further 72 authorities (17 per cent), collect it with garden waste. skins and eggshells," says If all the 5.8m tonnes of Mr Swannell. The answer is UK municipal food waste food waste collection and were recycled in anaerobic technology such as anaerodigesters it would generate bic digesters that turn it the energy for up to 164,000 households, or 26 per cent into methane, carbon dioxof that generated by wind The UK is learning from power in the UK in 2005. best practice in other coun-But as Wrap's Dr Swannell says: "The best thing is tries. For example Italy has pioneered door-to-door food not to produce it in the first waste collections, while place."

![](_page_3_Picture_57.jpeg)

film that fits tightly and keeps the meat fresh for four extra days.

Tetra Pak has developed a package with a gabled top for drinks that gives a smooth flow to juice or milk rather than splashing when poured. Resealable packets that help keep food fresh are becoming more common.

Reducing instore waste is another key focus for super-

works with suppliers, for instance encouraging

potato growers to mash low grade produce for use in ready meals, and avocado farmers to process reject avocados for face masks. Transport offers further areas for improvement. A ide and solid fertiliser. Waitrose project with 100 banana growers in the

Windward Islands has reduced wastage from shipped fruit from 40 per

## A Financial Times special report

# Combating Malaria

## Monday 26th April 2010

To coincide with World Malaria Day, the FT is publishing a special report exploring the challenges of malaria and international efforts to combat the disease.

Malaria is one of the world's most dangerous diseases, infecting up to 255 million people each year and killing nearly one million, mostly children, at a cost of billions of dollars in healthcare and stunted economic growth.

To discuss advertising opportunities within the FT Combating Malaria Report call +44 (0) 20 7873 4880 or email: mark.carwardine@ft.com

We live in FINANCIAL TIMES<sup>®</sup>

# Relax with a clear conscience

## Hotels

A raft of improvements is being floated, reports Charles Batchelor

Travellers will be familiar with the request displayed in many hotel bathrooms to re-use towels for the benefit of the environment. They may be less aware of the scale of measures being taken by some hotel chains to improve their green credentials and of the impact such a simple action can have on water use.

InterContinental Hotels calculates that its towel re-use programme saves 199m litres of water a year in the US alone. Marriott International, with 3,200 hotels worldwide, reckons its linen re-use programme saves 11-17 per cent on its water and water treatment costs. As well as urging guests to re-use towels, some hotel chains urge customers not to demand fresh bed linen every day.

Lower water use can have knock-on effects by cutting energy used to power washers and dryers and reducing the quantity of detergents needed. Marriott says that laundry savings at its central European hotels has reduced phosphate discharge into the waste water system by 100,000 kilos.

The attentions of regulators and green activists may have focused on other aspects of the tourism industry - notably aviation - but hotels are well placed to make a contribution to reducing environmental damage. More than 900m international tourists travelled in 2007 and the United Nations World Tourism Organisation forecasts 1.6bn tourists by 2020.

When they reach their destination, travellers are more profligate in their use of water than the local population. A survey of water consumption on the Spanish island of Mallorca in 1994 showed that while a country dweller consumed 140 litres of water a day and a city dweller 250 litres, the average tourist used 440 litres and a luxury golf resort 880 litres for each visitor.

![](_page_3_Picture_79.jpeg)

Spot the liquid pool cover

For hotel managements, water issues can do more than influence their premises' appeal to guests. In extreme cases, they can determine the hotel's very survival. In many developing countries the water infrastructure may not be highly developed. A large hotel may have difficulty obtaining adequate and regular supplies or may only achieve it by depriving the

Reuters

local residents and farmers. Imagine having to tell your guests that they can only shower every other day, that supplies of bottled water have become hard to obtain and that providing clean laundry has become impossible, suggested Green Hotelier, the magazine of the International Tourism Partnership (ITP), a business group that promotes environmental and social responsibility.

"It is not as unlikely as may seem," the magazine explained. "Puerto Rico and St Lucia experienced dry spells in 1995, resulting in cancellations and hotel guests cutting short their holidays. Some resorts were even forced to close their doors.

Waste water can also pose a serious threat to a hotel business. Stomach upsets, vomiting and ear and skin infections can result from swimming in polluted water. Discharge of improperly treated waste water into the sea can lead to algal outbreaks and damage coral reefs.

Tour operators often check a hotel's fresh and waste water management processes as a part of their contract. Hotels put water to a wide of range of uses, with only 5 per cent estimated to go to drinking and cleaning food. Some goes to guests taking showers and washing; some to irrigating gardens and golf courses; filling swimming pools and jacuzzis; cooling and decorative use such as fountains; and irrigating land used to produce food for tourists. Water accounts for 15 per cent of the total utility bill of many hotels.

'You can install showers if you are building a new hotel," notes Miles Quest of the British Hospitality Association, a trade body. "But people who otherwise would not take a bath often do so when they stay at a hotel.'

For many travellers a hotel stay is a luxury experience. They might scrimp at home but they do not want to do so on holiday.

This puts the onus on the hotel operator to take initiatives that will save water without obviously impinging on the pleasure of the stay.

De Vere Venues, the conference arm of the De Vere hotel group, is trialling devices installed in the pipework to showers in its 3,310 rooms to add air to the water. The strength of the flow is maintained but water use is reduced.

It is also introducing "liquid pool covers" in its seven swimming pools. These are unnoticeable to the swimmer but when the water surface is still the molecules form an invisible surface on the pool that retains heat and prevents evaporation.

"We are also in the throes of a water scanning project to detect leaks because a lot our premises are old," says David Greenhill, head of health and safety. "But this involves capital investment and we are progressing slowly, given the current financial climate.

"Water management is a huge issue for the industry," says Stephen Farrant, director of the ITP. "Some of the more enlightened companies have focused on it but there is huge scope to do more.'