OUR DIRECTORS

Directors

The following table sets forth certain information relating to our current directors and our director appointees for our board of directors immediately following this offering. Immediately following this offering, we expect our board of directors to be comprised of a total of nine directors.

Name	Age	Position/Title
Jack Yun MA†(1)	49	Executive Chairman
Joseph C. TSAI [†] (2)	50	Executive Vice-chairman
Masayoshi SON‡(3)	56	Director
Jacqueline D. RESES*(4)	44	Director
Jonathan Zhaoxi LU ^{+**} (1)	44	Director Appointee
Daniel Yong ZHANG ^{**} (1)	42	Director Appointee
Independent directors		
Chee Hwa TUNG◊**(2).	77	Independent Director Appointee
Walter Teh Ming KWAUK (2)	61	Independent Director Appointee
J. Michael EVANS \$\$**(2)	56	Independent Director Appointee
Jerry YANG ** (2)	46	Independent Director Appointee

* Expected to be designated to be an Alibaba Partnership nominee upon completion of this offering.

‡ Expected to be designated to be a SoftBank nominee upon completion of this offering.

Expected to be deemed to be a nominating and corporate governance committee nominee upon the completion of this offering.

For information about nomination and appointment rights to our board of directors see "Alibaba Partnership," "Related Party Transactions — Transactions and Agreements with Yahoo and SoftBank — Voting Agreement" and "Description of Share Capital — Ordinary Shares — Nomination, Election and Removal of Directors."

- * Will resign from our board of directors and cease to be one of our directors immediately prior to the effectiveness of the registration statement on Form F-1, of which this prospectus forms a part.
- ** Has accepted appointment as our director or independent director, effective following the SEC's declaration of effectiveness of our registration statement on Form F-1, of which this prospectus is a part, and commencing at the time the SEC declares the registration statement on Form 8-A effective.

(1) 969 West Wen Yi Road, Yu Hang District, Hangzhou 311121, People's Republic of China.

(2) c/o Alibaba Group Services Limited, 26/F Tower One, Times Square, 1 Matheson Street, Causeway Bay, Hong Kong S.A.R.

(3) SoftBank Corp., 1-9-1 Higashi-shimbashi, Minato-ku, Tokyo, 105-7303, Japan.

(4) Yahoo! Inc., 701 First Avenue, Sunnyvale, CA 94089, U.S.A.

Jack Yun MA (马云) is our lead founder and, since May 2013, has served as our executive chairman. From our founding in 1999 and until May 2013, Jack served as our chairman and chief executive officer. Jack currently serves on the board of SoftBank Corp., one of our major shareholders and a Japanese corporation listed on the Tokyo Stock Exchange. He is also a director of Huayi Brothers Media Corporation, an entertainment group in China listed on The Shenzhen Stock Exchange, as well as chair of The Nature Conservancy's China board of directors and a director of its global board of directors. In September 2013, he joined the Breakthrough Prize in Life Sciences Foundation as a director. Jack graduated from Hangzhou Teacher's Institute with a major in English language education.

Joseph C. TSAI (蔡榮值) joined our company in 1999 as a member of the Alibaba founding team and has served as our executive vice-chairman since May 2013. Joe previously served as our chief financial officer and has been a member of our board of directors since our formation. From 1995 to 1999, Joe worked in Hong Kong with Investor AB, the main investment vehicle of Sweden's Wallenberg family, where he was responsible for Asian private equity investments. Prior to that, he was vice president and general counsel of Rosecliff, Inc., a management buyout firm based in New York. From 1990 to 1993, Joe was an associate attorney in the tax group of Sullivan & Cromwell LLP, a New York-based international law firm. Joe serves on the boards of directors of AutoNavi Holding Limited and several of our other investee companies. Joe is qualified to practice law in the

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State of New York. He received his bachelor's degree in Economics and East Asian Studies from Yale College and a juris doctor degree from Yale Law School.

Masayoshi SON has been our director since 2000 and is the founder, chairman and chief executive officer of SoftBank Corp., a Japanese corporation listed on the Tokyo Stock Exchange, with operations in broadband, mobile and fixed-line telecommunications, e-commerce, Internet, technology services, media and marketing, and other businesses. Mr. Son founded SoftBank Corp. in 1981. Mr. Son also serves as chairman and chief executive officer of several other SoftBank subsidiaries and affiliates, including SoftBank BB Corp., SoftBank Telecom Corp. and SoftBank Mobile Corp. as well as serving as chairman of Yahoo Japan Corporation since 1996, and of Sprint Corporation since 2013. Mr. Son received a bachelor's degree in Economics from the University of California, Berkeley.

Jacqueline D. RESES has been our director since December 2012. Ms. Reses will resign as one of our directors immediately prior to the effectiveness of the registration statement on Form F-1, of which this prospectus forms a part. Ms. Reses has served as the chief development officer of Yahoo! Inc. since September 2012. Previously, she was a partner and head of media sector at Apax Partners Worldwide LLP, which she joined in 2001. Apax is one of the largest private equity funds in the world with over US\$40 billion under management. Prior to joining Apax Partners, Ms. Reses served as the chief executive officer at iBuilding Inc. Previously, she served as a principal at Doughty Hanson & Co., and also spent over seven years at The Goldman Sachs Group, Inc. as a vice president in its mergers and acquisitions advisory group and principal investment area. Ms. Reses received a bachelor's degree in Economics with honors from the Wharton School of the University of Pennsylvania.

Jonathan Zhaoxi LU (陆兆禧) will serve as our director immediately following this offering. Jonathan joined our company in 2000 and succeeded Jack Ma as chief executive officer in May 2013, and has at different points served as the top executive officer of almost all of our key business units. Prior to his current role, he served as our chief data officer and also oversaw our Yun OS division. Before that, he served as chief executive officer of Alibaba.com from February 2011 until its privatization in 2012. He joined Taobao in January 2008 and served as its chief executive officer from January 2010 to June 2011. In September 2004, he led a dedicated team to establish Alipay and became Alipay's first president. From 2000 to 2004, Jonathan held several leadership roles at Alibaba.com and managed its South China sales region. Before joining Alibaba Group, Jonathan was co-founder of a network communications company. Jonathan received a graduate certificate in hotel management from Guangzhou University and a master's degree in business administration from China Europe International Business School. Since May 2014, Jonathan has served on the board of directors of Youku Tudou.

Daniel Yong ZHANG (张勇) will serve as our director immediately following this offering. Daniel has been our chief operating officer since September 2013. Daniel was appointed president of Tmall.com in June 2011, when Tmall.com became an independent platform. He was chief financial officer of Taobao from the time he joined our company in August 2007 until June 2011, and also served as general manager of Tmall during the latter three years in this period. Before joining Alibaba Group, Daniel served as chief financial officer of Shanda Interactive Entertainment Limited, an online game developer and operator listed on the NASDAQ Stock Market, from August 2005 to August 2007. From 2002 to 2005, he was senior manager of PricewaterhouseCoopers' Audit and Business Advisory Division in Shanghai, prior to which he worked in the Shanghai office of Arthur Andersen for seven years. Daniel serves on the boards of directors of CITIC 21 and of Haier, each a company listed on the Hong Kong Stock Exchange. Daniel also has been serving on the board of directors of Weibo since May 2014. Daniel received a bachelor's degree in finance from Shanghai University of Finance and Economics. He is a member of the Chinese Institute of Certified Public Accountants.

Chee Hwa TUNG (董建华) will serve as our independent director immediately following this offering. Mr. Tung is the Vice Chairman of the Twelfth National Committee of the Chinese People's Political Consultative Conference of the PRC, which is an important institution of multiparty cooperation and political consultation in the PRC. Mr. Tung is the Founding Chairman of the China-United States Exchange Foundation, which is a non-

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profit organization registered in Hong Kong to promote understanding and strengthening relationships between China and the United States. Mr. Tung also serves in various public sector and advisory positions, including as a member of the J.P. Morgan International Council, the China Development Bank International Advisory Committee and the Advisory Board of the Schwarzman Scholars Program at Tsinghua University. Prior to these appointments, Mr. Tung served as the First Chief Executive of the Hong Kong Special Administrative Region from July 1997 to March 2005. Mr. Tung had a successful and distinguished career in business, including serving as the Chairman and Chief Executive Officer of Orient Overseas (International) Limited, a Hong Kong Stock Exchange listed company with its principal business activities in container transport and logistics services on a global scale. Mr. Tung received a bachelor's degree in science from the University of Liverpool.

Mr. Tung has been asked to serve as an independent director because of his strategic vision, his deep experience and perspective as a business and government leader, and his long history and proven track record of building and strengthening relationships between China and the United States.

Walter Teh Ming KWAUK (導種明) will serve as our independent director immediately following this offering. Mr. Kwauk previously served as an independent non-executive director and chairman of the audit committee of Alibaba.com Limited, one of our subsidiaries, which was listed on the Hong Kong Stock Exchange, from October 2007 to July 2012. Mr. Kwauk is currently a senior consultant of Motorola Solutions (China) Co., Ltd. and serves as an independent non-executive director of Thunder Power Co. Ltd., a Taiwan company with its shares traded on Taiwan's Gre Tai Securities Market; Sinosoft Technology Group Limited, a company listed on the Hong Kong Stock Exchange, of which Mr. Kwauk is also the chairman of its audit committee; and several private companies. Mr. Kwauk was a vice president of Motorola Solutions, Inc. and its director of corporate strategic finance and tax, Asia Pacific from 2003 to 2012. Mr. Kwauk served with KPMG from 1977 to 2002 and held a number of senior positions, including the general manager of KPMG's joint venture accounting firm in Beijing, the managing partner in KPMG's Shanghai office and a partner in KPMG's Hong Kong Office. He is a member of the Hong Kong Institute of Certified Public Accountants. Mr. Kwauk received a bachelor's degree in science and a licentiate's degree in accounting from the University of British Columbia.

Mr. Kwauk has been asked to serve as an independent director because of his extensive experience in the areas of international accounting and finance, his strong understanding of technology companies, and his successful history and perspective as both a senior business executive and an independent board member at other companies.

J. Michael EVANS will serve as our independent director immediately following this offering. Mr. Evans served as Vice Chairman of The Goldman Sachs Group, Inc. from February 2008 to December 2013. Mr. Evans served as chairman of Asia operations at Goldman Sachs from 2004 to 2013 and was the global head of Growth Markets at Goldman Sachs from January 2011 to December 2013. He also co-chaired the Business Standards Committee of Goldman Sachs from 2010 to 2013. Mr. Evans joined Goldman Sachs in 1993, became a partner of the firm in 1994 and held various leadership positions within the firm's securities business while based in New York and London, including global head of equity capital markets and global co-head of the equities division, and global co-head of the securities business. Mr. Evans is chairman of the board of Right To Play USA and a board member of City Harvest. He is also a trustee of the Asia Society and a member of the Advisory Council for the Bendheim Center for Finance at Princeton University. Mr. Evans received his bachelor's degree in politics from Princeton University in 1981.

Mr. Evans has been asked to serve as an independent director because of his perspective as a proven leader in the international financial community and his unique knowledge and experience across Asia.

Jerry YANG (杨致运) will serve as our independent director immediately following this offering. Mr. Yang previously served as our director from October 2005 to January 2012. Since March 2012, Mr. Yang has served as the founding partner of AME Cloud Ventures, a venture capital firm. Mr. Yang is a co-founder of Yahoo! Inc.,

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and served as Chief Yahoo! and as a member of its board of directors from March 1995 to January 2012. In addition, he served as Yahoo!'s Chief Executive Officer from June 2007 to January 2009. From January 1996 to January 2012, Mr. Yang served as a director of Yahoo! Japan. Mr. Yang also served as an independent director of Cisco Systems, Inc. from July 2000 to November 2012. He is currently an independent director of Workday Inc., a company listed on the New York Stock Exchange. He also serves as a director of various private companies and foundations. Mr. Yang received a bachelor's degree and a master's degree in electrical engineering from Stanford University and currently serves on Stanford University's board of trustees.

Mr. Yang has been asked to serve as an independent director because of his track record as a leading innovator, his knowledge and experience in the Internet industry, his unique experience as a founder and senior business executive, and his deep knowledge and understanding of Alibaba.