



McKinsey & Company



## Financial Times and McKinsey The Bracken Bower Prize (“Prize”)

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### Terms and Conditions

This annual Prize, promoted by the Financial Times Limited (“FT”) and McKinsey & Company, Inc. (“McKinsey”), aims to discover, support and promote promising young authors of the business books of the future.

The Prize - named after Brendan Bracken and Marvin Bower, architects of, respectively, the modern FT and McKinsey - will be awarded to the best proposal for a book about the challenges and opportunities of growth by an author aged under 35.

In the spirit of the FT and McKinsey Business Book of the Year Award, the proposed book should aim to provide a compelling and enjoyable insight into future trends in business, economics, finance or management.

The judges will seek to identify authors who write with knowledge, creativity, originality and style and whose proposed books promise to break new ground, or examine pressing business challenges in original ways.

The winner will receive an award of £15,000, intended to fuel further research leading to publication of a full-length work. Subject to clause 8 of the Conditions of Entry below, an edited version of the winning proposal may be published in the Financial Times newspaper and/or on FT.com.

The winner and any selected runners-up will be announced at the Business Book of the Year award dinner in London on November 22nd, 2016.

### Eligibility

Each proposal must be an unpublished, original work in the English language, not previously submitted for the Prize or to a publisher as a proposal for publication. Only one submission from each author will be considered.

There are no restrictions of gender or nationality but the authors must be under 35 years of age on November 22nd, 2016. Entries will be accepted from authors who have had books published before.

The proposal should take the form of an essay or article of no more than 5,000 words that conveys the argument, scope and style of a proposed full-length business book and includes a description of the structure of the proposed work.

Entrants who are current employees or contractors of the Financial Times Group, McKinsey or the close relatives of such employees or contractors, are not eligible.

By submitting an entry, entrants agree to these terms and conditions and acknowledge that failure to comply with them may result in disqualification. The Prize competition shall be void where prohibited by local law.

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### Conditions of Entry

1. One copy of the proposal must be received at the address below, or by email to brackenbower@ft.com by no later than 5pm British Summer Time on September 30, 2016. FT, McKinsey or any of their agents and subcontractors cannot accept responsibility for entries lost or delayed in submission. Proof of submission is not proof of receipt.
2. Copyright / Ownership - Entrants will own and retain any copyright in their entries.
3. Entry Specifications –
  - 3.1 Entrants are advised to retain a copy of entries as FT will be unable to return any submitted entry. Each entry must be: (a) in English; (b) an original work of which the entrant is the author which has not been previously professionally or commercially published in any language and is not in breach of any third party right; (c) complete in itself; (i.e. not a fragment of a larger work); (d) submitted by email or hard copy with the following specifications: double-spaced, set in 12-point type, with numbered pages; and (e) no more than 5,000 words, including a description of the structure of the proposed book.
  - 3.2 Entrants are advised to include a separate short biography explaining their qualifications for writing the proposed work.
  - 3.3 There will be no acknowledgement of receipt for entries submitted by post. Entries submitted by email will receive an automated acknowledgement.
4. Unacceptable Entries - Entries received after the closing date and/or which are not in accordance with the entry requirements set out at clause 3.1 will not be accepted. Neither FT nor McKinsey will be responsible for delayed, undelivered or lost entries.
5. Warranties - By submitting an entry, you warrant to the FT and McKinsey that your entry is original to you, does not infringe copyright or any other intellectual property rights and does not defame or invade the privacy rights of any third party, or infringe any other legal rights, regulations or laws.
6. Events - Events may occur which render the awarding of the Prize impossible due to reasons beyond the control of FT and FT may, at its absolute discretion, vary, amend, suspend or withdraw the Prize or amend these Terms and Conditions with or without notice.
7. Judges – Eligible proposals for the Prize competition will be judged by up to four judges who will seek to identify authors who write with knowledge, creativity, originality and style and whose proposed books promise to break new ground, or examine pressing business challenges in original ways. The judges’ decisions will be final and no correspondence will be entered into in relation to their decisions or the Prize competition.
8. Winning Entrants & Runners-up

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### *Conditions of Entry continued*

- 8.1** By submitting a proposal, the winning entrant and runners-up:
- a)** grant the FT all necessary and relevant licenses and permissions in relation to any publication of their entries in The Financial Times, www.ft.com (although the publishing of any entries in or on any of the FT publications shall be in the absolute discretion of the FT and the FT shall be under no obligation to publish such entries) and elsewhere at FT’s discretion;
  - b)** agree to FT’s use of his/her name and photograph in relation to publicity material; and
  - c)** FT reserves the right (in its sole discretion) to edit the winning entry and runners-up entries in respect of the above publication.
- 8.2** Neither FT nor McKinsey undertake to facilitate publication of the proposed book beyond the commitments laid out in these Terms and Conditions.
- 9.** Data - Personal details will only be retained and used by FT for the purposes of this Prize competition and will be deleted thereafter, unless the box above has been ticked, in which case personal details will be retained as indicated. Personal details will not be passed on to third parties.
- 10.** Miscellaneous
- 10.1** The result of the Prize competition is final and no correspondence will be entered into. The Prize is non-transferable and non-refundable.
- 10.2** The Prize winner may be required to complete and return an eligibility form stating their age and residency details.
- 10.3** FT and McKinsey cannot accept responsibility for or liability arising from participants taking part in the Prize competition or for taking up the Prize. FT and McKinsey give no warranty or guarantee in relation to the Prize and accepts no responsibility or liability for the Prize being amended by either FT or McKinsey. To the fullest extent permissible by law, FT and McKinsey exclude liability for all loss, damage or claim arising as a result of the participant’s entry into the Prize competition or any use of the Prize.
- 10.4** These terms and conditions shall be governed by and construed in accordance with English law. Disputes arising in connection with this Prize competition shall be subject to the exclusive jurisdiction of the English courts.
- 11.** The promoters of the Prize competition - The contact details of the promoters are: Financial Times Limited – Number One Southwark Bridge, London SE1 9HL; and McKinsey & Company, Inc. – 1 Jermyn Street, London SW1Y 4UH. Any enquiries relating to the Prize competition should be emailed to: [brackenbower@ft.com](mailto:brackenbower@ft.com).

For further information please contact Ugne Griniute on telephone:  
**+44 (0) 20 7775 6060** or email: [brackenbower@ft.com](mailto:brackenbower@ft.com)