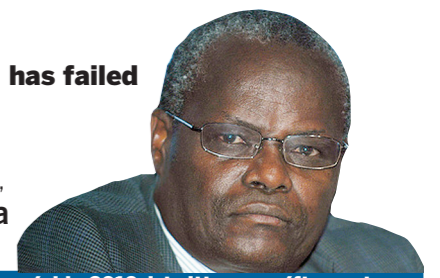


COMBATING AIDS

FINANCIAL TIMES SPECIAL REPORT | Wednesday December 1 2010

On FT.com

The 'War on Drugs' has failed
Policies should be based on science and human rights, says Elly Katabira



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Austerity threatens treatment advances

Andrew Jack says great strides have been made in the past 10 years but outdated attitudes and a slowdown in funding risk restricting more advances

The Vatican provided an early birthday present for World Aids Day last month, when the Pope offered an unexpected endorsement of condoms to prevent HIV. It was a rare positive development at a time of concern over slowing efforts to tackle the epidemic. A decade after new approaches and funding began to spark a revolution in treatment and prevention around the world, outdated attitudes and a slowdown in funding risk restricting further advances. Greater faith, hope and charity are now all required.

The latest report from UNAids stresses achievements since the start of the millennium. More than 5m people now receive life-saving drugs, and prevention measures have reduced the rate of new infections each year by a fifth from its peak in 1997.

"We have broken the trajectory of the Aids epidemic," says Michel Sidibé, the agency's executive director. "We are closing the gap between prevention and treatment."

Optimists point to clinical trials offering distant hopes for an HIV vaccine, and therapies that could allow long-term suppression of the virus.

Very recent studies support much expanded "treatment as prevention", with greater use of medicines both by those with HIV to reduce their infectivity, and as prophylaxis in others to prevent initial replication of the virus immediately after transmission.

"You could look forward to a day in five or 10 years' time when we could have a pretty good armory for prevention," says Mark Dybul, former head of PEPFAR, the US government's programme to fight Aids in the developing world.

In the meantime, the burden of HIV

remains heavy, with an estimated 33.3m living with the virus, 1.8m dying from complications and 2.6m new infections each year. Even on the most optimistic estimates, there could still be 1m new cases annually 20 years from now, and an ever-larger number on long-term treatment.

Yet progress has slowed in some countries and there has been backsliding in others. Without a "magic bullet" to cure or prevent transmission, the field is becoming more crowded with a series of incremental interventions that raise hopes but add to short-term costs and complexity.

Moreover, further growth in the relatively large sums channelled to fighting Aids is threatened by austerity measures imposed since the 2008 financial crisis.

In October, donors pledged just under \$12bn over the next three years

to the UN-backed Global Fund to Fight Aids, TB and Malaria. That is more than the agency has ever received, but still short of the lowest of its three target scenarios of \$13bn-\$20bn.

Michel Kazatchkine, the Fund's director, says: "We are seeing major advances and successes despite the financial climate. But this [level of funding] means countries will slow down scale-up of access to treatment and prevention programmes and will not get us on target."

UNAids calculations suggest \$16bn in total was spent last year, \$10bn less than required. Funding is already being squeezed, including to the agency itself which, to make best use of its \$250m annual budget, has frozen posts and cut staff and travel.

To critics, the axe could fall more aggressively still. Former US President Bill Clinton, whose foundation has helped reduce treatment costs, and Bill Gates, the founder of Microsoft, whose philanthropy has supported much work in the field, both chose efficiency as their theme at the biennial Aids conference last summer.

UNAids proposals include "Treatment 2.0", a package of new approaches, including longer-lasting medicines with fewer side-effects that are cheaper and easier to take, combined with more use of simpler diagnostics and community health workers to ease the burden on more costly medical staff.

Unitaid, another multilateral agency, has funded a "patent pool", which is trying to stimulate development of better and cheaper drug combinations, while lobbying for funding generated in innovative ways including via a financial transactions tax.

Better value for money is also the main recommendation of a report by aids2011, a think-tank, which highlights the need for improvement, as well as greater emphasis on funding targeted approaches for prevention, long the poor relation of treatment.

While much progress has been



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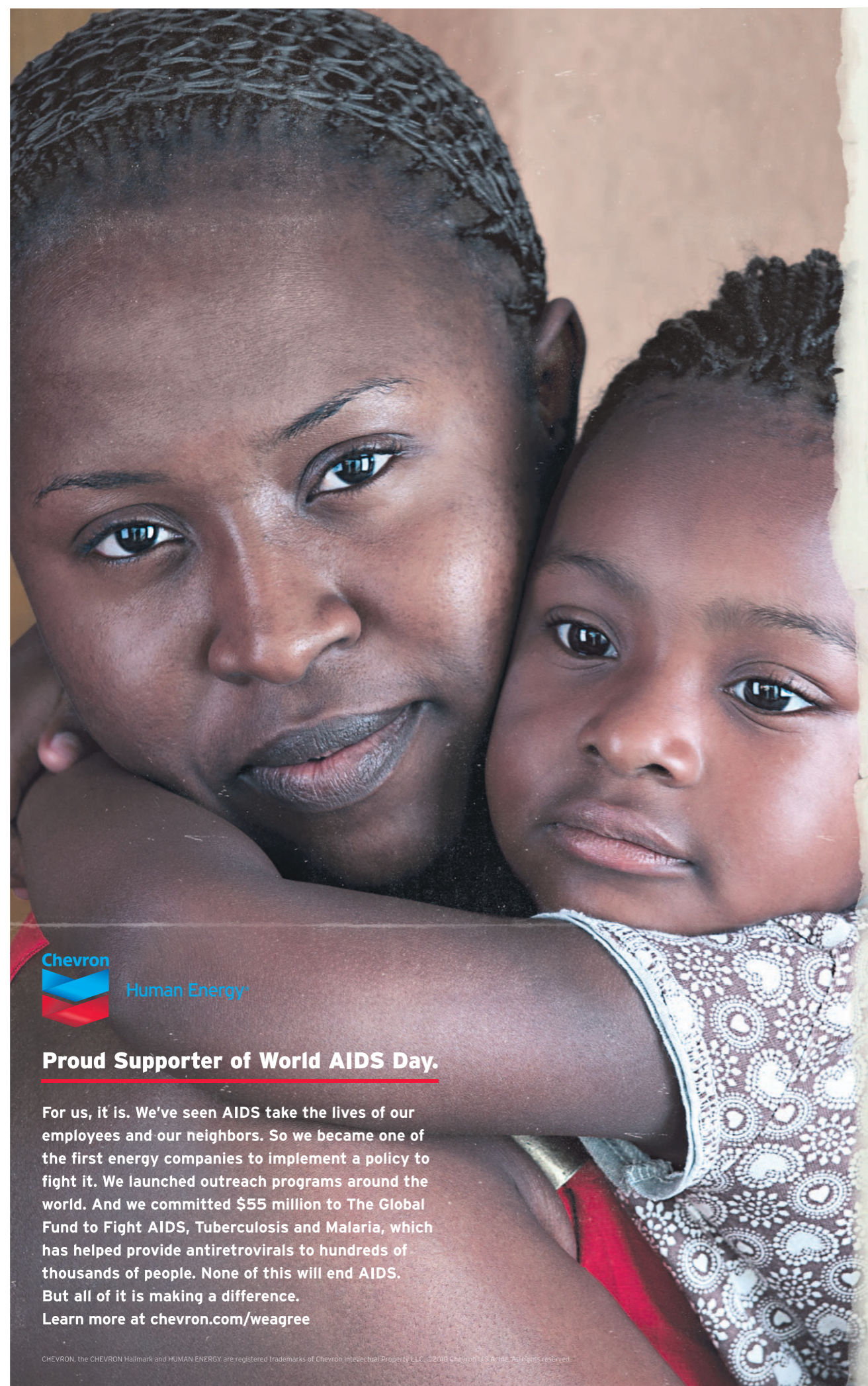
On FT.com Yusef Azad of the UK National Aids Trust on NHS and HIV services

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Praise be: a woman outside a church in Angola. The Vatican now says condom use is justified for those with HIV

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Partnerships make for successful projects

Corporate aid

Sarah Murray notes the scale of the epidemic calls for joint working

For anyone joining the battle against HIV, the word "partnership" has moved from a buzzword to an essential requirement for success.

However, as businesses working with non-governmental organisations (NGOs) and governments point out, this does not mean partnering is easy. Careful plans must be made to ensure good intentions turn into results.

Today, few companies would go it alone in the battle against the spread of HIV. From banks to oil companies, the corporate sector now works with a range of partners, from government agencies to civil society groups and NGOs – including activist groups that might once have considered business the enemy.

In rolling out a prevention-focused education programme called Living with HIV, for example, Standard Chartered, the bank, has formed partnerships with dozens of organisations.

These range from the International Aids Vaccine Initiative in the US to the Korea Federation for Aids Prevention, as well as ministries of health in countries such as Nigeria, Brunei and Taiwan.

To achieve the ambitious goal it set itself in 2006 – of educating 1m people about HIV by 2010 – Standard Chartered realised it could only do this by forming partnerships, says Vanessa Green, head of community investment at the bank.

Moreover, given the scale of the global epidemic, companies and healthcare experts argue that no one organisation or sector can make substantial progress alone.

"The needs are so great that it's important to scale up and pool resources," says Rhonda Zygocki, Chevron's vice-president for policy, government and public affairs.

The US oil company has partnerships with NGOs and government agencies in countries such as Nigeria, Indonesia, South Africa, Angola and Thailand. And, like many companies, it establishes alliances with local communities and grassroots organisations through the UN-backed Glo-



Education for villagers in South Africa via a Standard Chartered partnership. The bank aimed to help teach 1m people about HIV by 2010

bal Fund to Fight Aids, Tuberculosis and Malaria.

In Thailand, for example, Chevron works with Program for Appropriate Technology in Health – a sub-recipient of the company's grant to the Global Fund – on a project to raise awareness of HIV among young vehicle and motorcycle drivers by providing information on testing and treatment facilities in Bangkok.

Chevron does this by distributing brochures and condoms at its Caltex fuel stations.

"Even the Global Fund, with its extraordinary capacity, doesn't have the grassroots reach that we do with our retail operations," says Ms Zygocki. "So we need each other."

As the Chevron partnership in Thailand demonstrates, in cross-sectoral partnerships, the corporate sector brings more than money to the table. Its local and national distribution channels can also be made use of.

This is something Pfizer has found in Washington DC, where the pharmaceuticals company's sales representatives help promote HIV testing by talking to doctors and distributing educational materials as part of regular sales visits.

The skills of its executives in areas such as strategy and planning help community-based organisations scale up their programmes.

However, while businesses have much to contribute, they rely on the expertise of their partners in other areas.

"We don't profess to be healthcare professionals," says Standard Chartered's Ms Green.

NGOs, civil society organisations and local governments also have the kinds of relationships with local communities and demographic groups that large companies might not be able to develop alone.

This was something Standard Chartered acknowledged when establishing its Living with HIV initiative. To roll out the programme, one of the partnerships it formed was with AIESEC International, the global student organisation that facilitates exchanges and internships.

"Because our focus is prevention – and 40 per cent of new HIV infections are in young people, which is not our demographic as a bank – we needed to partner with someone else," explains Ms Green.

However, joining forces with an NGO or government ministry will not guarantee success. Cultural differences between the corporate and non-profit or public sectors, such as variations in the speed of decision-making and execution, can be challenging.

"One of the biggest frustrations is that corporations

'Even the Global Fund, with its extraordinary capacity, doesn't have the reach that we do with our retail operations'

do things very quickly and typically governments and NGOs tend not to," says Ms Green. "They have much flatter hierarchies and lots of different approvals and authorities."

Even so, those well versed in the art of partnership argue that these obstacles can be overcome if all parties can settle on shared goals, while agreeing to differ in other areas.

"Partnerships will only really work with the recognition that the parties might have different objectives," says Ros Tennyson, director of the Partnering Initiative, which offers courses on broking and creating alliances between business, governments and non-profit organisations.

Ms Green agrees. "It's about finding a common goal and building on that."

Phones Now a critical weapon

From awareness campaigns to improved drug adherence through text message reminders, mobile technology is moving to the heart of efforts to prevent the spread of HIV, as well as to encourage people to undergo testing.

Some services are evolving into sophisticated media outlets. South Africa-based Young Africa Live, an entertainment-led mobile portal, uses celebrity gossip and news stories as a way of stimulating discussion about the disease and disseminating information.

YAL believes that, rather than lecturing to young people, lively texts and blog discussions between peers are more effective in raising awareness, disseminating information about access to antiretroviral drugs and helping sufferers overcome the stigma associated with being HIV-positive.

Mobile technology has benefits beyond education, however. The ability of health workers to send patients reminders to take their medication has led to striking improvements in drug compliance rates.

And, armed with phones, health workers in remote areas can send and receive information to make diagnoses and informed decisions that could otherwise only be made at a healthcare centre.

With this in mind, companies, governments and non-governmental organisations have launched campaigns that

target at-risk populations.

In South Africa and Uganda, Project Masiluleke and Text to Change use text messages to provide education and information on HIV, as well as to encourage people to undergo testing.

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For more on this topic go to: www.ft.com/aids-2010

Specialists remain cautious on prophylaxis

Prevention

Giving drugs to the healthy is costly and can foster resistance, writes **Andrew Jack**

Just as weight watchers are often lured to the apparently easier solution of slimming pills, so researchers are being drawn to medicines as a form of HIV prevention to complement "behaviour change".

Since its approval by regulators at the start of the millennium, tenofovir disoproxil fumarate has become ever more important in treating patients, used in combination with other drugs as a backbone of first line therapy.

Gilead, its US developer, estimates 1.6m people receive the drug.

That figure is set to grow rapidly, as poorer countries with donor support offer treatment to a greater proportion of patients and recent changes in international guidelines are urging earlier use of drugs.

Studies this year have also shown that medicines could play an important role in prevention, supplementing the HIV medicines already used to limit the risk of the virus in two specialist groups: children born to infected mothers, and healthcare workers exposed to "needle stick" injuries.

A vaccine remains elusive, although researchers' morale has been boosted by tentative positive findings

last year in a trial in Thailand showing a reduction of 31 per cent in recipients of a vaccine.

More positive news came last summer from the Caprisa study, showing that women using a vaginal microbicide gel containing tenofovir experienced 39 per cent fewer infections.

And late last month, the iPrEx study conducted in men who were gay or transsexual taking a daily long-term cocktail of tenofovir and emtricitabine reduced their risk of infection by 44 per cent.

Add to that the growing discussion about whether more widespread and early use of drugs reduces the risk of uninfected people contracting the virus, and "treatment as prevention" in a wide variety of forms is becoming a new mantra.

Yet specialists remain cautious – including the research group led by Robert Grant at the University of California San Francisco who co-ordinated the iPrEx study – and warn that the reduction in infection was less than hypothesised.

The use of medicines as a prevention tool could foster resistance, undermining their value in treatment.

iPrEx identified resistance to emtricitabine in participants who were later found to have been infected but whose HIV had not been detected at the start of the trial.

It also demonstrated relatively poor levels of compliance, reflecting the monotony of daily pill-popping for healthy participants, for whom benefits

are abstract but side-effects real.

"The results are exciting and there is clearly an ongoing need for prevention tools," says Howard Jaffe, president of the Gilead Foundation. But he concedes: "The development of resistance is a concern."

One fear is of "disco dosing", when people take the drugs preventively but infrequently ahead of a likely risk.

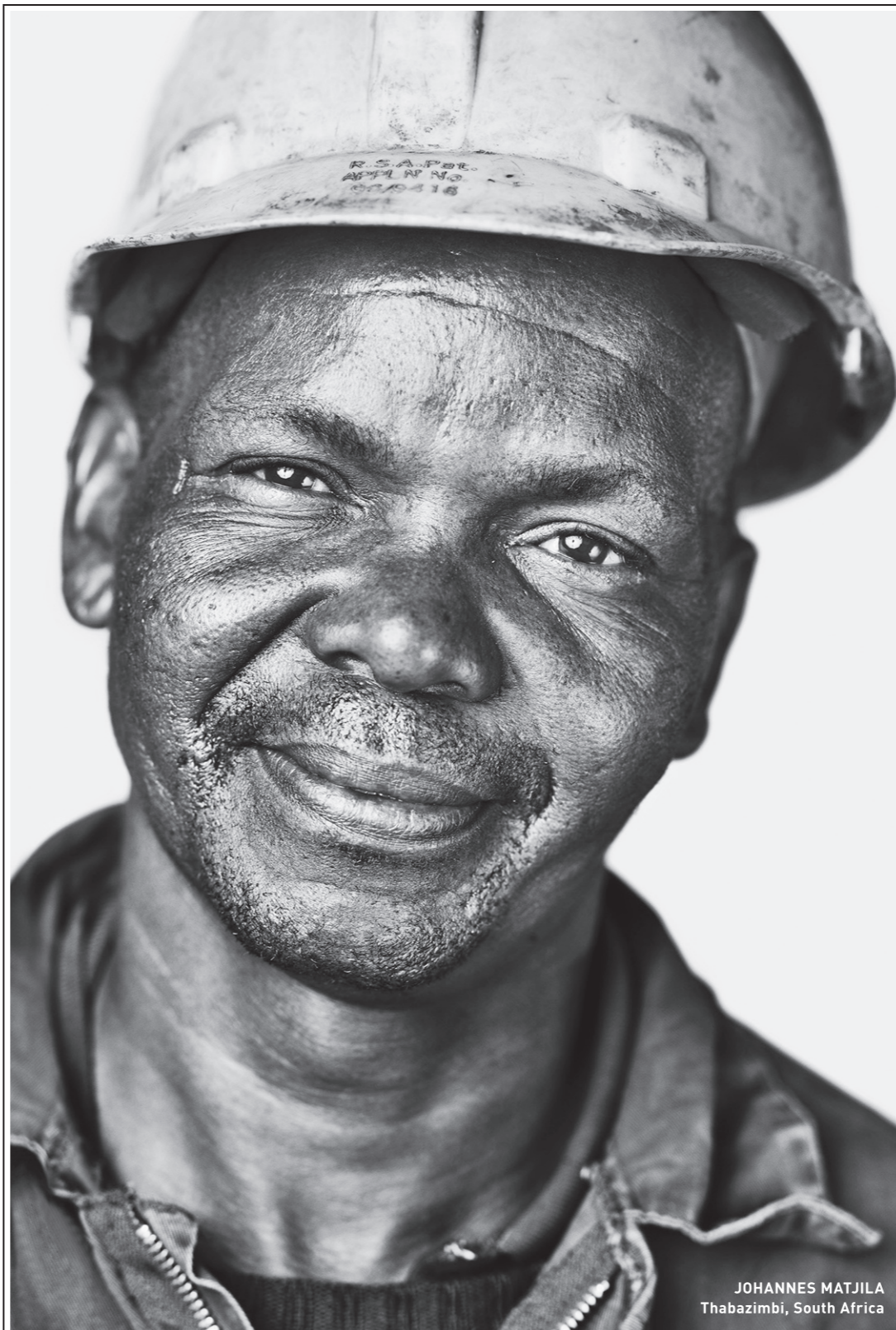
This potentially gives less protection than daily dosing over long periods. Patients may also undermine their treatment by sharing medicine with family and friends.

More generally, "pre-exposure prophylaxis" (Prep) may be limited by affordability, notably for poorer countries already struggling to provide drugs.

"Prep is not just a pill," cautions Mitchell Warren, executive director of Avac, an HIV prevention advocacy group. He argues the provision of prophylactic tenofovir to those without the virus would require initial testing and regular monitoring.

"The challenge of how to allocate funding is a significant one, both across treatment and potential prevention initiatives," adds Mr Jaffe. He stresses that Gilead has licensed tenofovir to a series of low cost generic drug companies.

Prevention pills alone have significant limitations. But combined with condoms, circumcision and less risky behaviour, they are offering fresh prospects in the struggle to limit HIV.



JOHANNES MATJILA
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Combating Aids

Punitive laws on sex workers and drugs hamper progress

Asia

Tim Johnston finds national epidemics have been halted but making further inroads will be hard

The tide has turned in the fight against HIV in Asia, but the UN and activists are warning that it is going to become harder to maintain progress.

"As a minimum, most national Aids epidemics have been halted, stabilised and reversed," says Steven Kraus, the UNAids regional director for Asia and the Pacific.

The number of Asians living with Aids has remained stable at some 4.9m for the past five years, and the number of new infections in countries as diverse as India, Nepal and Thailand has fallen by 25 per

cent over the past nine years. But Mr Kraus warns that preserving that momentum is becoming more challenging.

In many ways, such groups as UNAids are victims of their own success: they are starting to hit the law of diminishing returns. Progress so far has not been easy, but making further inroads against the epidemic is going to become ever harder.

The key vectors of the Asian epidemic are well known: commercial sex, intravenous drug use, and what the industry refers to as MSM – men who have sex with men.

It is MSM that is proving the most difficult segment to reach. "We have underestimated the MSM issue," says Mr Kraus. "We've done inadequate programming in this area."

But that is starting to change. Nung spent years as a transgender sex-worker on the streets of the Thai capital Bangkok. Now she works for Swing, an

organisation that promotes education for other sex workers, particularly in the MSM market.

"We have to educate them about HIV, but we have to make it enjoyable," she says, describing going into clubs and massage parlours to find out the date of the owner's birthday before returning with gifts to turn a birthday party into an education session.

Nung says that Swing addresses not just the medical needs of sex workers – condoms, lubricants and regular health checks – but also issues of self-esteem. "It is a low-class occupation; everyone looks down on sex workers," says Nung. She says lack of self-esteem makes it more difficult for prostitutes to resist pressure from clients who do not want to use a condom.

There has been significant progress in the broader heterosexual sex industry, particularly in places such as Thailand, where there was a very

public education programme. It even spawned its own restaurant, "Cabbages and Condoms", which is popular with ordinary tourists, many of whom like to pose for a picture with the larger-than-life statue of a Santa Claus made of gaily coloured condoms.

'These laws do not create supportive environments where community groups can access key populations'

Aids workers say projects with commercial sex workers are still vital, and more funding is needed, but the techniques are known and effective.

The anti-HIV message has also been reaching intravenous drug users, although the picture

is more mixed. Among the success stories has been Malaysia.

"Malaysia had a draconian view of drug use, and has done a 180 degree turn. It used to have mandatory detention for drug users but now it has closed all the detention centres and reopened them as voluntary support centres. The authorities don't see drug use as a law and order issue but as a personal and public health issue," says Mr Kraus. The new approach has led to some startling improvements. In 2007, just 28 per cent of Malaysia's injecting drug users said they had used sterile equipment; in 2009, that had risen to 83 per cent.

And there are some surprising outliers. Burma, not known for its progressive policies in other spheres, has supported an intervention programme of needle exchanges and clinics provided by international aid organisations. The UNAids 2010 global report shows 81 per cent of

intravenous drug users using sterile equipment.

Aids workers say much of problem now lies in the legal framework. In some countries, laws drive sex workers and drug users so far underground that they become hard to reach. In others, unconnected legislation against trafficking and illegal migration are changing the dynamics of the sectors of society worst affected by Aids.

In its Global Report, UNAids estimates that 90 per cent of countries in Asia have laws that obstruct the rights of those living with HIV.

"Punitive laws that prevent us reaching key sectors of the population are a danger," says Mr Kraus. "They do not build partnerships and they don't create supportive environments, where community groups can access these key populations."

These are significant problems, but they could be overcome by lobbying governments

to change laws and modify the ways those that remain are implemented. The cultural challenges to controlling the MSM aspect of the HIV epidemic are much more difficult to solve.

"Culture matters," says Mr Kraus. "How societies view same-sex relations affects our ability to promote good programming. Until the culture changes, it is always going to be a problem getting to MSM."

The figures bear him out. In a 2007 survey, 88 per cent of Thai respondents who had anal sex with a male partner said they had used a condom; in Malaysia the number was 21 per cent.

Mr Kraus says that although almost all the governments in the region report that they are addressing the stigma attached to men who have sex with men, less than half have budgets. This, he says, gives a clearer indication of the real situation.

"If it doesn't get budgeted, it doesn't get addressed."

Believers are less likely to see the light about prevention

Brazil

Despite progressive government policy, religious tensions and taboos remain significant barriers, says Andrew Jack

In the conflict zone between the territories of two feuding drug gangs in Rio de Janeiro's shanty towns, Sonia Regina Gonçalves da Silva faces a greater challenge than the young boys drawn to violence: churches.

"They call this the Gaza Strip," she says, pointing out a high wall capped with broken glass that inhabitants of Morro do Urubu built to limit the regular gun battles between rival crack dealers.

But the nearby street is lined with the premises of Christian cults, luring adherents who, she says, dismiss at their peril her message about the impor-

tant of using condoms to prevent HIV.

Young drug dealers may consider the risk of infection too abstract a concept, and demonstrate a certain indifference towards a disease that has become less threatening in Brazil, long a champion of prevention and widespread access to treatment.

They are also reluctant to fraternise with people from the rival zone, or enter it, for fear of reprisals.

But Ms Gonçalves da Silva says at least they want condoms because they are keen to avoid their girlfriends becoming pregnant.

"Religious people are more difficult because they

believe in only having one sexual partner and say if they use a condom they will be seen as unfaithful," she says.

"I remind them of the risk

'We need more prevention. There has been complacency. We need a new national campaign'

if their partner meets other people. Others come to me and take one, but ask 'don't tell my wife'."

For more than a decade, she has been volunteering

as head of Amamu, a local women's association that operates from a bakery abandoned by the owner a decade ago because of the frequent gun battles.

Every day she walks her neighbourhood, pausing frequently to chat with residents about the lack of garbage collection or limited recreation facilities for the children.

But much of her time is spent discussing safe sex, with help from posters and stomach-churning photos showing the impact of sexually transmitted diseases.

She distributes condoms in the street, in cafés, via rubbish collectors and minib drivers, and leaves them in boxes for more dangerous gang members she does not want to approach.

Until heavy rains damaged her office last April and temporarily closed the computer workshop it runs, condoms sat on the desks in jars: raising awareness of biological viruses as people learnt about their electronic equivalents.

She describes her job as that "of an ant", struggling against the vast task of fighting HIV, but she sees progress.

"People used to be afraid of me, saying I was some promiscuous old lady wanting sex with anyone. Now they realise I am taking care of the community."

One hopeful sign is growing interest from older people. Widespread use of erectile dysfunction drugs – among the top-selling medicines across Brazil – has boosted the proportion of sexually active older men.

She says, "older women going with younger men" has also become more widespread, as females – often heads of households after their husbands have died or left – experience better quality of life and improved rights.

"They may no longer risk getting pregnant but they realise they could get HIV," she explains.

Wanda Guimaraes, who works with Cedaps, a non-governmental organisation that supports Amamu and similar community groups, also highlights tensions with religious beliefs, and the reluctance of schools to



Truck stop: transport union members give HIV information to a driver in São Paulo

ITWF

permit condom distribution or sex education.

Despite progressive government policy, religious tensions about HIV remain in a country where one of the most important issues in this year's presidential elections was abortion.

"We need more prevention," says Pedro Chequer, head of UNAids in Brazil.

"There has been complacency. We need a new national campaign, and more efforts to speed up testing."

He also highlights growing financial pressures related to the long-standing policy of aiming to provide universal access to treatment.

In 2007, Brazil issued a rare "compulsory licence" under World Trade Organisation rules to overturn the patent held by Merck on its pivotal HIV drug Efavirenz, so it could obtain it more cheaply from generic producers.

But with the inevitable development over time of resistance to such "first line" therapies, the rising cost of more expensive alternative drug cocktails is adding financial pressures on the health system.

Hope lies in being able to negotiate a different balance of power with pharmaceutical companies developing drugs for HIV and other diseases, as they eye Brazil with fresh interest as a fast-growing commercial market, while their traditional western markets stagnate.

"We need to build up national antiretroviral production," says Mr Chequer. "Otherwise I don't know what will happen later on."

But with new infections continuing, the long-term dedication of prevention volunteers like Ms Gonçalves da Silva will remain indispensable for the foreseeable future.

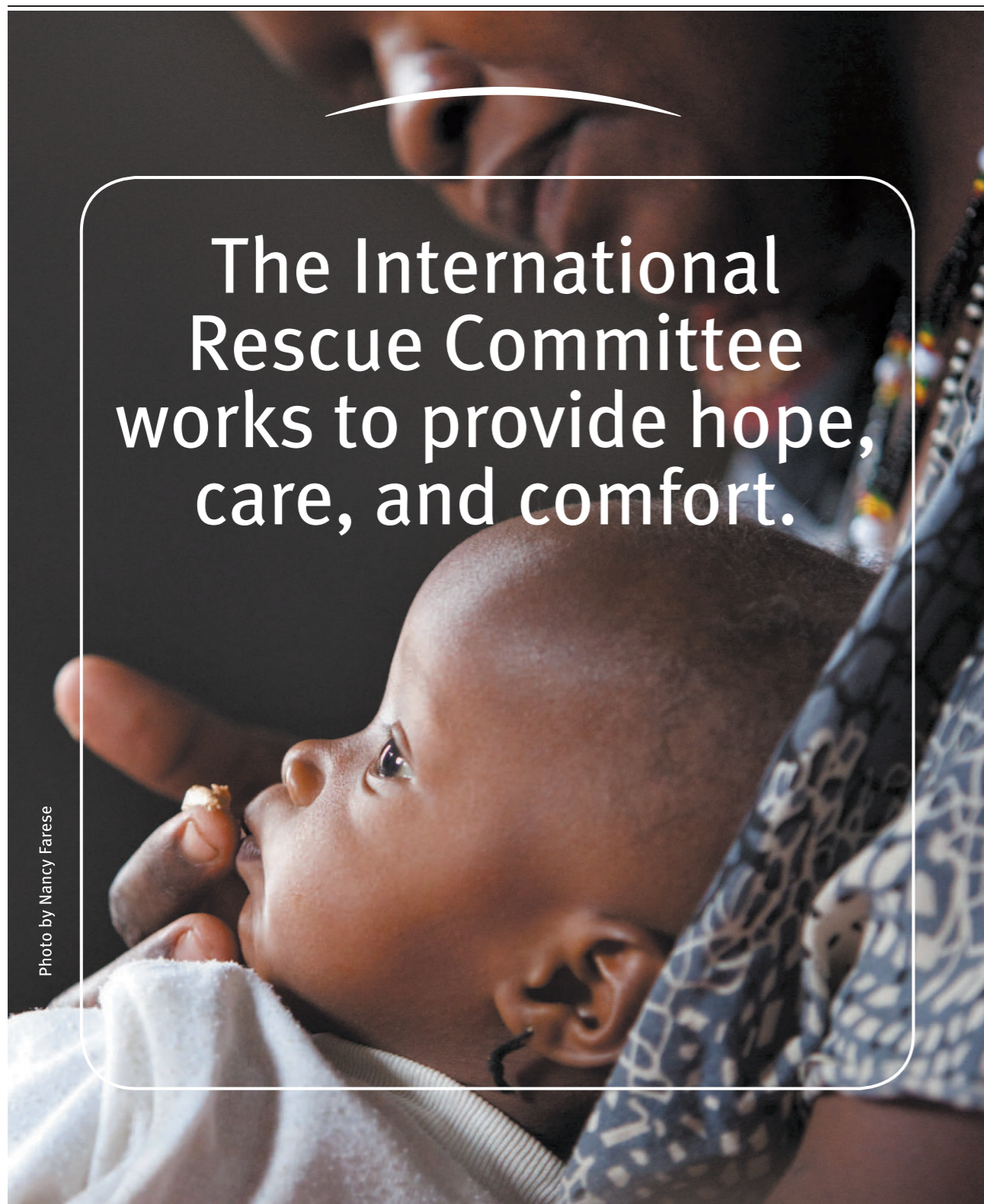


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Condoms There are logistical and cultural obstacles to use in the Amazon

After many years of discussion, and resistance from international funders, a product with the potential to help the rainforest and its inhabitants is beginning to find a market: sustainably produced Amazonian condoms.

Made from local rubber and appropriately packaged in green, the Vista se, which means "dress up", condoms are produced by a factory in Xapuri and supported by the local administration – the World Bank refused to provide a loan.

The UN in Brazil is among those gearing up to place orders for distribution to its staff in the country.

One challenge is whether the factory will generate sufficient orders against intense competition from lower priced alternative suppliers in India and China. Stimulating local demand is also difficult.

Adele de Benzaken, head of the Alfredo da Matta Foundation, a public health body in Manaus, says indigenous people are suspicious of condoms, stressing the cultural importance of large families as



Raw material: harvesting rubber in Brazil

they struggle to maintain their numbers.

She oversees a pioneering programme to bring rapid HIV and syphilis test kits to tribes in the

remotest parts of the Amazon. This often requires days of travel by expensive flights, car and boat.

While HIV rates appear relatively low, they are higher in tribal areas closer to towns, mines or military sites, including those of FARC Colombian guerrillas close to the border with that country.

Still higher syphilis rates – well above the national average – suggest HIV could spread, as indigenous groups become more integrated with the outside world.

Logistics and cultural attitudes are only part of the problem.

Dr de Benzaken sees a need for more intensive training of health workers to interpret test results. Prejudice against those infected – and notably against gay men – fosters a reluctance to be tested.

And while syphilis can be treated with a penicillin injection, more sophisticated equipment to monitor HIV patients is lacking from most of the Amazon.

Andrew Jack